



Success...Multiplied

BREAKTHROUGHskills.com

Take On 7 People Skills That Matter and Break Through the Tough Issues

Your people deal with tough issues—conflicts, setbacks, communication blunders, lack of recognition, low visibility. How can they acquire critical “soft” skills so they can excel in your environment? By learning to *break through barriers* and *build on strengths* they already have. That’s easier said than done—except with the right guidance from a skilled speaker /trainer /facilitator who turns touchy issues into tough assets.

Diana Morris Turns Touchy Issues into Tough Assets

Diana tackles the 7 Breakthrough Skills—as a author presenter and facilitator— that her clients call “wonderful,” “empowering,” and “excellent”:

1. **Conflict Management:** *Keep cool in hot situations*
2. **Confident Communication:** *Sharpen your writing and presentations*
3. **Active Listening:** *Hear the possibilities*
4. **High Possibility Thinking:** *Set great expectations*
5. **Leadership and Teambuilding:** *Unify and motivate your team*
6. **Practical Persuasion:** *Create the win-win*
7. **Skillful Self-Promotion:** *Boost your reputation for excellence*



Feature Topics Like These at Your Next Conference or Key Meeting:

- *Unstoppable: Six Keys to Breakthrough Success at Work*
- *You Don't Always Have to Duck: How to Stay Cool in Hot Water*
- *Rev Up, Don't Freeze Up: Using Setbacks to Build Momentum*
- *Star Quality: Wow Your Audiences in Your Next Presentation*
- *Get in the Game: Skillful Ways to Get Noticed as a Key Player*

“You wowed them again! Thank you from the bottom of our collective hearts.”

– Kate Pandolpho,
Employment and Training Director,
Women’s Rights Information Center

Diana Morris: “I Get Where People are Coming From”

“Diana gives an unpretentious presentation . . . she motivates and encourages people to tackle their own communication frustrations. Diana inspires confidence.”

– Rob Pawson, Director,
Cliffside Park Public Library

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Diana's competence and confidence stem from two decades as head of Morris Communications where she has:

- written and published 7 business books and dozens of feature articles in business
- created hundreds of thousands of pages of business prose for her clients
- run meetings and given talks to hundreds of business people
- coached CEOs and managers, mentored workers, and advised company officers
- taught at New York University's extension school and Bergen Community College
- led numerous focus groups and workshops for Novartis, Ralph Lauren Footwear, Greg Norman Collection, Valley Hospital, Prudential, Medco Health Solutions

"Diana is very personable and intelligent...extremely poised and articulate. Diana clearly presents her ideas in ways that make them easy to understand...a professional of highest integrity."

– Andrew M. O'Hearn,
Senior Consultant, AMO
Communications, former
Managing Editor, Atlantic
Mutual Companies

"I know what it's like to itch for what's next. After leaving my Manhattan consulting job in 1989 and floundering for a while, I built a communications company that grew and shrank and grew again. In the past 25 years, I've been an employee, entrepreneur, salesperson, manager, business owner, author, and speaker. I've been hired and fired, praised and rejected. I've faced tough challenges, sometimes rising to meet them, sometimes bombing.

"As a result, no matter what state or position they're in, I understand where people are coming from – what their real issues and concerns are. I've also learned not to try to 'fix' what's wrong but to focus on what's right and ask, 'How can we get more of that?'"

"Diana created a terrific agenda—totally customized to the needs of our business—with on-target presentations, breakout sessions, and discussions. Her engaging and positive approach ...helped us develop outstanding leadership skills that turned into real bottom-line results."

– Suzanne Biszantz, CEO, La Perla North America,
formerly CEO, Greg Norman Collection

Her "strengths-based" approach energizes people to make personal and team changes.

Diana has facilitated meetings for dozens of companies large and small. Drawing on Appreciative Inquiry, she readily absorbs an organization's issues and makes participants feel comfortable, then engages them in meaningful problem-solving. They leave filled with enthusiasm and lists of actions that will fulfill their most important aspirations.

"... professional and poised, Diana displays a true gift for imparting important information."

– Florence Wetzel, CRM, Barnes & Noble

A top communications strategist among leaders in insurance, consumer products, retail, pharmaceutical, manufacturing, and health care, Diana has worked with companies like:

American Express	The CIT Group	Cushman & Wakefield
Ingersoll-Rand	Tommy Bahama	JPMorgan Chase
New York Life	Pfizer	Sun Chemical
MetLife	Rockport	Novartis

Break Through Your Toughest Communication Issues Ever
Invite **Diana Morris** to deliver "relevant, sane, totally usable"
facilitation and presentations.